

## **TOTAL UPSTREAM NIGERIA LIMITED**

### **TENDER OPPORTUNITY FOR PROVISION OF DRILLING WASTER MANAGEMENT SERVICES FOR OML 130**

**NipeX Tender Number: 1000001047**

#### **(1) INTRODUCTION**

Total Upstream Nigeria Limited (TUPN) operator of the OML 130 issues tender opportunity to interested and reputable Contractors with suitable equipment and relevant experience for consideration to tender for the Provision of Drilling Waste Management Services for its Deep Offshore OML 130 operations.

#### **(2) BRIEF DESCRIPTION OF WORK, SCOPE AND SPECIFICATION**

The expected duration of this contract is two (2) years plus one(1) year optional extension. Selected CONTRACTOR will be required to provide all the works and associated 'Services' for the treatment of the drilling waste generated on OML130.

**The SERVICE shall include the provision of PERSONNEL, equipment and materials required for:**

- The transportation means of oil-contaminated cuttings from WORKSITE to CONTRACTOR'S base (treatment/disposal site).
- The treatment and definitive disposal of oil-contaminated drill cuttings in order to fulfil the DPR (Department of Petroleum Resources) requirements and assuming all legal responsibility and consequences for non-compliance. Preferred method of treatment is by Low Thermal Desorption, with the recovery of reusable oil.

#### **Selected CONTRACTOR shall**

- Provide Certified Cuttings containers (skips) DNV 2.7-1 standards for transportation and storage of oil contaminated Cuttings produced during COMPANYs drilling operations.
- Carry out sampling and collection of samples following DPR guidelines
- Perform Laboratory analysis and reporting to COMPANY on solids liquids from WORKSITE and for disposable materials in accordance with same DPR guidelines
- Store the base oil (recovered from waste treatment) prior to being transported (by COMPANY) to nominated THIRD PARTY Liquid Mud Plant
- Clean unit for used oil-cutting contaminated containers (skips) prior to being sent back to WORKSITE.
- CONTRACTOR shall make an the lab tests and analyse requested by DPR and local regulation, using a DPR-certified THIRD PARTY lab. in older to be able to discharge the solids and liquids after treatment (following the Environmental Guidelines and Standard for the Petroleum Industry in Nigeria. Part II),

- Provide TDU unit for Cuttings treatment and have necessary DPR permits for same Capacity of oil-contaminated storage facility to hold cuttings from at least two 'wells.

### **(3) MANDATORY REQUIREMENTS**

(a) To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the 3.04.26 Cuttings Injections/Cutting Disposal Services Category in NipeX joint Qualification system (NJQS) database. All successfully pre-qualified suppliers in these categories will receive an Invitation to Technical Tender (ITT).

(b) To determine if you are pre-qualified and can view the product/service category you are listed for; Open [www.nioex-ng.com](http://www.nioex-ng.com) and access NJQS. with your log in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.

(c) If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update

(d) To initiate the NJQS pre-qualification process, access [www.nipex-ng.com](http://www.nipex-ng.com) to download application form, make necessary payments and contact NipeX office for further action.

(e) To be eligible, all tenders must comply with the Nigerian content requirements in the NipeX system.

(f) Only Nigerian Indigenous Service Companies having verifiable Nigerian equity shareholding of 51% and above shall submit bids for this tender.

### **(4) NIGERIAN CONTENT**

TEPNG is committed to the development of the Nigerian Oil and gas business in compliance with the Nigerian Content Act 2010 for Nigerian Content Development.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian oil and gas industry shall be consistent with the level set in the Schedule of the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (The Board)

Tenderer shall comply with all the provisions of the Nigerian Content Act that relate to this contract but in particular comply with the minimum Nigerian Content % for the scopes which are covered in the Schedule of the Act and any other requirement that may arise from time to time not explicitly stated in this contract but which apply to the contract in fulfillment of the Nigerian Content Act in the submission of their Tender.

Failure to fully comply with the Nigerian Content Act or demonstrate commitment to Nigerian Content Development Policy of the Nigerian government shall result to disqualification from bidding this contract.

**As part of their submissions, Tenderer shall:**

- (a) Develop a Nigerian Content Plan (NCP), which shall explain the methodology of how it intends to comply with the requirements of the Act and how to achieve the set target(s) in the Schedule of Nigerian Oil & Gas Industry Content Development Act and any targets set by The Board.
- (b) Develop a Research & Development Plan which shall explain the methodology of how it intends to promote education, attachments, trainings, research and development in Nigeria in relation to the Contract.
- (c) Develop a Technology transfer plan which shall explain the methodology of how it intends to promote the effective transfer of technologies from alliance partners to Nigerian individuals and companies
- (d) Develop an employment and training plan which shall explain how first considerations shall be given to employment and training of Nigerians in work programme on the contract, hiring and training needs with a breakdown of the skills needed and anticipated skill shortage in the Nigerian labour force including the training and under study program for succession planning.
- (e) Submit a plan on how you intend to give first consideration to services provided from within Nigeria with a list of work packages, 3rd party services and subcontracts that should be reserved for Nigerian indigenous contractors and those for Community Contractors including the list of services that will be provided by companies of Nigerian origin.
- (f) Submit a plan on how you intend to give first consideration to raw materials and manufactured & assembled goods of Nigerian origin which shall include a breakdown of all raw materials to be utilized and identifying those that are found locally, finished products and materials that will be procured from Nigerian Manufacturing & assembly plants, finished goods that order can be placed from outside Nigeria through Nigerian authorized vendors and accredited agents and those that would be directly imported.
- (g) Demonstrate that entity is a Nigerian-registered company. Submit certified true copies of CAC forms 10, 02 & 07 (or its equivalent. CAC 2.3, 2.4, 2.5. etc) including company memorandum & article of association and other evidence of entity's incorporation, shareholding & ownership structure in Nigeria. Where applicable, evidence of the Partnership/JV Agreement (where applicable) between indigenous Company and their alliances with duly signed exclusive memorandum of Agreement by the CEO of the entities in the alliances.
- (h) Provide detailed description of the location of in-country committed facilities & infrastructure (assets, equipment, technical office, and administrative space, storage, workshop, assembly area, repair & maintenance, testing, laboratory, etc) in Nigeria to

support this contract, evidence that 50% of all equipment deployed to work by multinational and international companies are owned by the local subsidiaries.

(i) Provide a project-specific training, man-hour budget, skill development and technology transfer plan for Nigerian personnel or indigenous business including evidence of past performance on training and development for Nigerians nationals & indigenous business. Plan for sponsorship of Nigerians to acquire competence and/or certification. Further development of local employees as professionals. Proposed training plan for Nigerians on the project including a brief training outline for OEM products, engineering, software & hardware, project management, procurement, construction, installation, start-up & commissioning, maintenance, testing and operations.

(j) Provide evidence (personnel list and positions with organization chart to substantiate) of percentage of management that are Nigerian Nationals and the percentage of the total workforce that are Nigerians.

(k) Submit Tenderer's corporate organization's overall human resources structure (mgt, supervisors, senior & junior skilled officers, etc) identifying positions manned/occupied.

(l) Submit verifiable evidence of the OEM's Nigerian Content Equipment Certificate (NCEC) issued by NCDMB during the technical phase of bidding.

(m) All bidders during tendering shall demonstrate how the NC targets of the NOGICD Act would be achieved in accordance with the services

**NOTE:**

Failure to comply with the provision of the Nigerian Content Act 2010 or to demonstrate commitment to the development of the Nigerian Content Policy shall result in disqualification from this bidding process

**5. CLOSING DATE**

Only Suppliers who are registered with Cuttings Injections/Cutting Disposal Services (3.04.26) as at **06/01/2017**, being the advert closing date shall be invited to submit Technical Bids

**ADDITIONAL INFORMATION**

a) Failure to provide any of the listed documents or information may automatically disqualify the tenderer.

b) All costs incurred in registering and prequalifying for this and other service categories in NJQS shall be borne solely by the Contractors/suppliers.

c) This advertisement shall neither be construed as an invitation to Tender (ITT) nor a commitment on the part of TEPNG to award a contract to any supplier and / or associated companies, subcontractors or agents.

d) The ITT and any further progression of this tender shall be via NipeX. Interested bidders

are therefore advised to ensure that their profiles in NipeX are active with a valid official email address accessible by their organization as this shall be the only means to transmit the ITT.

e) Tendering process will be the NNPC contracting process requiring pre-qualified companies to submit technical tender first. Following a technical review, only technically and financially qualified contractors will be requested to submit commercial tenders.

f) Man hour figures for Capital Project Portfolios are estimates to provide definition to the scope and do not constitute guaranteed quantities.

g) TEPNG will only recognize and correspond with duly authorized officers of the pre-qualified bidders and NOT through individuals or agents acting on their behalf.

h) Interested contractors should note that TEPNG has very cordial relationship with the host communities of the sites where these services will be performed based on existing Memorandum of Understanding (MOU). Prospective contractors will be required to implement the obligations of the MOU as part of their contract.

Please visit NipeX portal at: [www.nipex-ng.com](http://www.nipex-ng.com) for this advert and other information